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## Alternautika Oceanis 51.1 First Line pricelist 2019

Term:	01.01.-04.05. 12.10.-31.12.	04.05.-18.05. 28.09.-12.10.	18.05.-08.06. 14.09.-28.09.	08.06.-29.06. 24.08.-14.09.	29.06.-24.08.
Oceanis 51.1 First line 2019	€ 3490	€ 3990	€ 4590	€ 5590	€ 6890



### IN PRICE INCLUDED:

sailing boat charter, rubber boat, outboard engine, autopilot, VHF, GPS + plotter with charts, pilot books, rolljib, classic mainsail with lazy bag and lazyjacks, electric windlass, electric fridge, water-heater, webasto heating, radio with CD+MP3 player+USB port, biminitop (can stay open while sailing), teak cockpit table with integrated fridge, sprayhood, sunbeds, cockpit cushions, bathing platform, radar, bowthruster, bedding, towels, beach towels, WIFI router no limit, gangway

### OBLIGATORY:

transitlog: € 295 (endcleaning, outboarder, bed linen, towels 2 per person, beach towels 10 pcs, gas bottle, diver, snorkeling equipment, basic sanitary equipment, onboard WIFI router with unlimited traffic)

### EXTRAS:

code 0: € 350\_booking  
pets: € 50\_booking  
safetynet: € 100\_booking  
skipper: € 150\_day+food  
hostess € 120\_day+food  
car transfer: airport Zadar € 95, Split € 125

### DEPOSIT:

€ 2500 (refundable) cash or credit cards - Mastercard, American Express or Visa, no Diners  
double deposit for regattas required

### DISCOUNTS:

5 % repeater clients\_2-weeks  
10 % 3-weeks\_boatshow  
15 % 4-week\_early booking up to 31.01.2019, maximum discount  
no discount for regattas

### CHECK IN\_CHECK OUT:

saturday 5 PM\_saturday 8 AM

### TERMS OF PAYMENT:

50% upon reservation - 50% 6 weeks before charter

### OPTIONS

winter sailing, sailing to Greece, Italy or Malta, offshore starter (Jezera-Vieste and back)

\*short term prices upon request

\*\*we reserve the right to change the prices